



GO MPS[®]
MANAGED PRINT SERVICES



Brochure for Partners

ABOUT US

Mission

Helping our partners monetize their clients' printer fleet thanks to our optimized and customized solutions.

Vision

We strive to become your best partner for managing your clients' printer fleet by upgrading your service offer thanks to our innovative solutions.

Goals

- Save time
- Strengthen your business contacts
- Upgrade your service offer
- Retain clients
- Explore new business opportunities
- Monetize your client relations

Avantages

- Real-time view of your clients' printing devices
- Automated cartridge delivery service
- Maintenance & repair service
- Pay-per-page billing option
- Access to our line of Konica Minolta products

Positive Outcomes

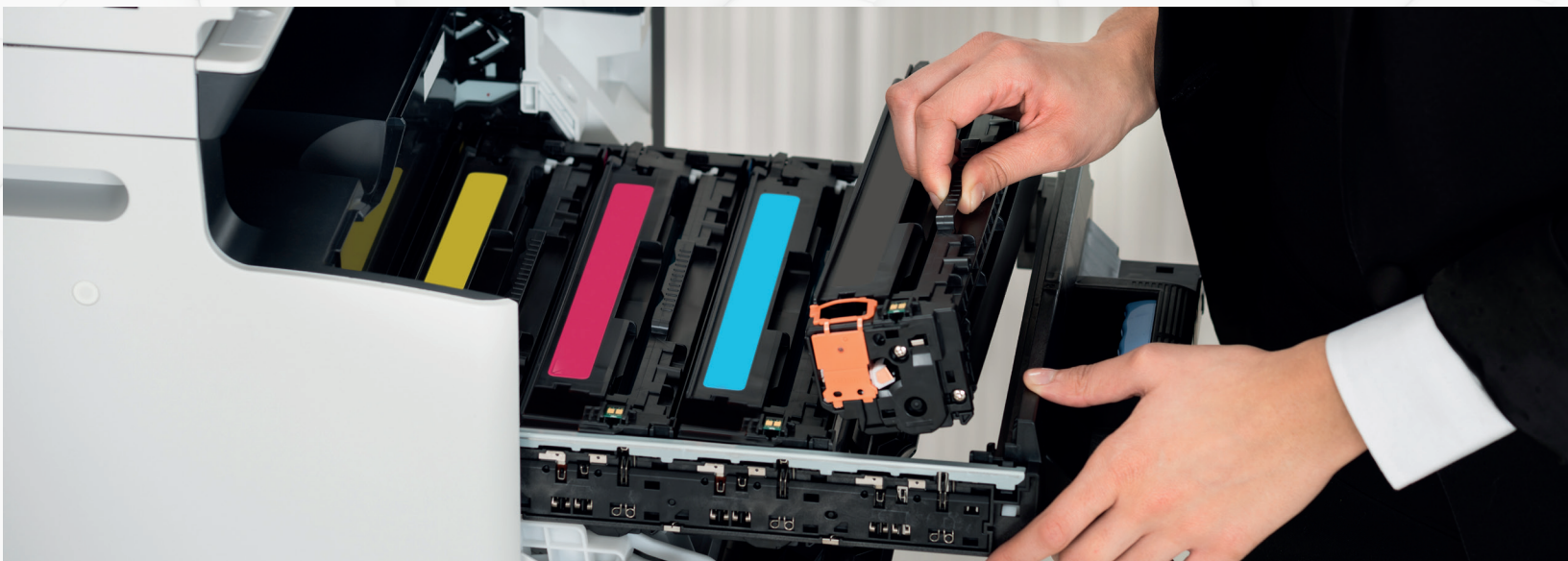
- Simplify order processing
- Expand your service offer
- Eliminate human errors
- Stand out from competitors
- Provide personalized solutions to clients



OUR PLANS

Five flexible options that help you meet your clients' needs

- Self-Serve
- Excel
- Excel+
- Clic Solution
- No-Worries



Self-Serve Plan

The **Self-Serve Plan** gives you access to our GoMPS app and allows you to modify and personalize the app's fields. This way, you can use your own parameters to manage your clients' printing fleet. You will be fully in charge of managing the platform, as you will receive alerts and process all orders. You are also in charge of defining the app's parameters.

Technical Support & Training

- Includes **2 hours** of training (**75 \$** per additional hour)
- Unlimited phone support

Pricing

- Monthly invoices
- Minimum **75 \$** for 150 devices
- Additional devices: add **0.50 \$** per device

Conditions

- You must hold a partnership contract with Nu-Tone
- Available only in Canada and the U.S.

Excel Plan

The **Excel Plan** gives you access to the GoMPS app, while our team manages your clients' inventory for you. Printing supplies are automatically delivered in your name and are labelled with the target printer's number. You may individually choose the type of cartridge required for each device.

Technical Support & Maintenance

- Unlimited phone support
- **Free** assistance during configuration
- **Free** phone assistance for installation

Operational Services

- We manage the platform and take care of all orders for you
- We send all printing supplies directly to your clients in your name

Pricing

- **1 \$**/device per month
- All supplies will be billed at the moment of shipping
- Monthly detailed report for all network devices

Conditions

- You must hold a partnership contract with Nu-Tone
- Available only in Canada

Excel+ Plan

The **Excel+ Plan** gives you access to our GoMPS app, while our team manages your clients' inventory for you. Printing supplies are automatically delivered in your name and are labelled with the target printer's number. You may individually choose the type of cartridge required for each device. Your clients printing fleet will also benefit from our technical assistance, repair, and maintenance services. The technician rates and replacement part costs for clients are determined in advance. All you have to do is take care of the billing.

Technical Support & Maintenance

- Unlimited phone support
- **Free** assistance during configuration
- **Free** phone assistance for installation

Operational Services

- We manage the platform and take care of all orders for you.
- We send all printing supplies directly to your clients in your name.
- We will address all technical issues within 2 business hours.
- We will provide a technician on the field within 12 business hours.

Technical Service : GoMPS addresses all technical issues and contacts your client in order to analyze the problem. If needed, we recommend that a technician is deployed in the field, at a rate of 110 \$ per hour, plus 35 \$ commute fee. If replacement parts are required, there will be a surcharge of 20%.

Pricing

- **2 \$/device** per month
- **75 \$/h** prime rate for **technical support**
- **25 \$** commute fee
- All supplies will be billed at the moment of shipping
- Monthly detailed report for all network devices

Conditions

- You must hold a partnership contract with Nu-Tone
- Please confirm that this service is available in your region

Clic Solution Plan

The **Clic Solution plan** lets you bill your clients on a pay-per-copy basis. The package includes parts, labor, and supplies. GoMPS team will assess your clients' printing fleet and suggest a pay-per-copy fee. You will receive a monthly statement, which will allow you to bill your clients.

Technical Support & Maintenance

- Unlimited phone support
- **Free** assistance during configuration
- **Free** phone assistance for installation

Operational Services

- We manage the platform and take care of all orders for you
- We send all printing supplies directly to your clients in your name
- We will address all technical issues within 2 business hours
- We will provide a technician on the field within 12 business hours
- Parts, labor, and supplies included

Technical Service : GoMPS addresses all technical issues and contacts your client in your name in order to assess the problem. We will send a technician and replace parts as needed.

Pricing

- Pay-per-copy fee
- Monthly billing
- Detailed monthly statement for all network devices

Conditions

- You must hold a partnership contract with Nu-Tone
- Please confirm that this service is available in your region



No-Worries Plan

With our **No-Worries Plan**, you can refer your clients to GoMPS for all purchases and maintenance of Konica Minolta commercial-grade devices. All Konica Minolta sales made by GoMPS bring you a commission. You will also get a royalty on all service contracts for 5 years.

Technical Support & Maintenance

- Access to an authorized Konica Minolta vendor
- Assessment of your clients' needs
- Delivery and installation of commercial-grade devices
- Product demo for clients

Operational Services

- We sell commercial-grade products
- We send all printing supplies directly to your clients in your name
- We will address all technical issues within 2 business hours
- We will provide a technician on the field within 12 business hours
- Parts, labor, and supplies included

Pricing

- **10%** royalty on all sales
- **15%** royalty on service contracts
- Royalty in form of payment of a reseller bill or account credit
- Detailed monthly statement for all network devices

Conditions

- You must hold a partnership contract with Nu-Tone
- Available only in Quebec

Summary of plans

Type of plan	Self-Serve	Excel	Excel+*	To the page	
				CLIC Solution*	No-Worries*
Monthly Billing	0.50\$ Minimum 75\$	1\$	2\$		
Automated order system		X	X	X	X
Technical Support			X	X	X
Who is in charge of billing	You	You	You	You	Us
You get a commission					X

*Available in the Greater Montreal area only

GO MPS[®] work for you!



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